

EMOTIONAL INTELLIGENCE

The 6 emotions that will change your practice.

From the time you open your eyes in the morning until the time you go to bed at night, emotions control your every action. These emotions affect our family, dental team and our patients in different ways. Have you ever thought how a major shift in your emotional mindset can change the way the way you practice daily? This course will dissect your emotions and leave you feeling confident with an actionable plan to take and implement the very next day! Let's get Emotional!

Learning Objectives:

- Learn how to create Empathy with your patients
- Determine how to capture emotional moments in your practice via videography and photography
- Evaluate your documentation process for life changing smile makeover cases
- Identify how you can appreciate each other in the workplace
- Discuss the systems in processes used to increase case acceptance
- Recognize when you should keep work issues at work and home issues at home.

EMPATHY CONFIDENT MOTIVATED ENERGETIC VALUED

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Elijah Desmond began his career at age 15 as a motivational speaker to kids of all ages. He went on to graduate from The Ohio State University as a "Guygienist" and moved to Honolulu, Hawaii where he started his first of eleven dental businesses. Elijah has learned a great deal from his experiences after practicing with and coaching over 300 dental teams nationwide.

Elijah speaks all over the world in 3-4 cities per month and has lectured over 700 hours since he graduated in 2009. He is known for having fun-filled, engaging lectures and integrating motivational speaking into all of his events. He provides his audience with tools they can take back to the office and implement right away. He is adamant that a fun atmosphere is essential to learning. You may best know him from his Facebook group Trapped in an OP which now has over 12,000 dental professionals or for his business, Smiles at Sea, international dental conferences on cruise ships. His cruises focus on two things: FUN and Education. Join him and travel the world 1 CE at a time!

Book Elijah Today!

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